

2018

## Company Profile

**Independent**

**Security Risk Assessment**

Alwi

**Andre Mundell**

Cell: 062 341 3419

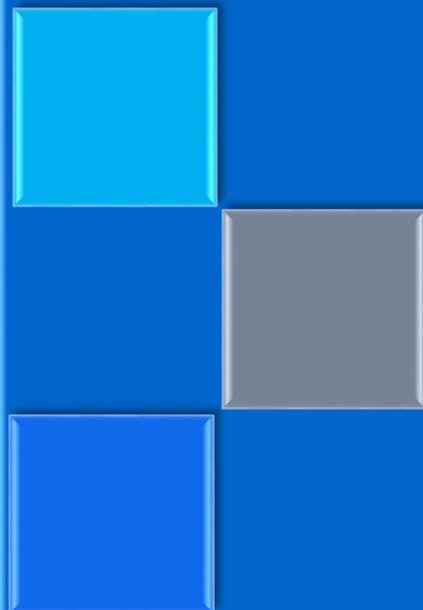
Fax: 086 666 8050

andre@alwinco.co.za

www.alwinco.co.za

Skype: alwinco

PSIRA 2038881



## Foreword

Our aim is to educate those in leadership positions about the importance in commissioning regular independent Security Risk Assessments. As Security Advisors, it's a continuous challenge to change the existing perceptions of CEOs/MDs.

## Our Vision

Alwinco strives to educate all the different sectors about the Security Risk Assessment's numerous benefits.

## Our Mission

We provide the means and methods in which to proactively guard and secure fixed properties against crime. The necessary knowledge and relevant training is the key to empowering individuals and organisations

Always In Control

**Alwinco: Taking Security and crime seriously. ARE you?**

## Introduction

Alwinco is derived from: **AL**Ways **IN** Control. We endeavour to provide our clients with Control of their security. The conduction of a Security Risk Assessment achieves control and results in proactive crime prevention.

The Security Risk Assessment places you in a position to tell the security company what **YOU want** from them. In other words, you know what is needed to effectively minimise your risk.

# The definition of a Security Risk Assessment:

A Security Risk Assessment is an in-depth investigation into any existing opportunities on your property.

Security Risk is where THREAT and OPPORTUNITY overlap. Thus, RISK is when your property provides an OPPORTUNITY for a crime to occur. A Security Risk Assessment measures whether you have taken enough precautions to remove the opportunity.

## Why choose Alwinco

Alwinco is currently the only independent Security Risk Assessors on the African continent that can provide this unparalleled form of niche security examination, consultation, and audit.

### Independency

Always In Control

We are 100% independent as Alwinco is not affiliated with any Security Provider/Company. We receive no kickbacks or commissions from hardware purchased, installations, integrations or services.

Risk can often be eliminated by a change in behaviour, routine or increased awareness, and not always necessarily by new, expensive security equipment or more Security Officers.

### Investigation

The purpose of any investigation is to reveal the truth but a good investigator tells the whole story. Aside from answering the who, what, when, where, why, how, and how much; mitigating circumstances and

facts that don't necessarily support the desired conclusions should also be included. This is the 'whole story'.

Alwinco provides our clients with the truth in an unbiased and authentic Risk Assessment report.

## Confidentiality

We would like very much to be able to name all the companies that we have assessed due to their sheer size. Many of these companies are well known and very successful. It would definitely impress all would-be clientele.

Unfortunately, we cannot do this because of the confidentiality agreement and we cannot promote our company through the weaknesses of our existing clients.

## Why Independent Security Risk Assessment?

Always In Control

Why do you need an Independent Security Risk Assessment?

You need to understand why Security fails.

Security does not only consist of the purchasing, installation and implementation of security hardware. Security is also knowledge. Knowledge is possibly the biggest part of security

**Did you know that 95% of security systems today are unable to stop criminals successfully as security effectiveness is measured incorrectly?**

Additionally, there are generally no provisions made for evidence after crime. The issue of security failure and the need for safety to kick in is rarely addressed.

There are four important elements present in every crime:

1. Victims have a poor level of knowledge or even none in how to best secure their properties
2. Victims aren't in control of their security before or after the crime occurred
3. Victims seldom have Security Plans in place
4. Victims have never had a Security Risk Assessment conducted before

## The Security Risk Assessment

Also referred to as:

- Security Audits
- Asset Protection
- Security Inspection
- Threat Analysis
- Security Surveys
- Security Threat Assessments
- Vulnerabilities Identification

Always In Control

The goal at the end of the day remains to identify all weaknesses, risk, vulnerabilities, deficiencies and even excesses within your physical security.

Both tangible factors like the existing hardware and the intangible such as Security Awareness are taken into due consideration.

The assessment provides a strong, solid foundation for your security in the present and into the future.

## Sections of the Security Risk Assessment

- Alwinco's Methodology
- The Crime Triangle

- Understanding crime and the criminal mindset
- The definition of security
- How to measure security
- Opportunity makes the thief
- Opportunity vs. probability
- Product Assessment vs. Risk Assessment
- The 5 different viewpoints of security
- The difference between Health & Safety and Security Risk Assessment
- Why a Matrix system is inaccurate in assessing risk
- The “Broken Windows Theory”
- Detailed analysis of the investigation of the site in 7 to 10 different levels
- The ‘Night’ factor
- Public violence
- Security Awareness
- Inner and outer crime
- Security Policies
- Cross-reference of existing Security Risk Assessment (if applicable)
- The Security Plan with detailed sections on different types of security solutions

Always In Control

## The Security Plan

Our tailor-made Security Plan will suit the individual security needs of any site and business. It is formulated through the analysis of the data collected during the investigation and by *reverse crime engineering*.

Security is not guesswork. Alwinco conducts in-depth research and investigation, as well as consulting with security experts to ensure that the most suitable solutions are always provided.

The outcome-based Security Plan enables better budget planning as security solutions can be rolled out in phases over time.

## The Alwinco Team

André Mundell has over 30 years' crime, security and investigation experience. He regularly represents Alwinco and the independent Security Risk Assessment by guest speaking at expos, company training sessions, seminars and conferences.

However, working alongside him is a dedicated team of experts and researchers with an average of 250 years cumulative experience in a variety of law enforcement and security fields including criminal forensics.

Having a dedicated, knowledgeable and informed team of specialists is essential to the success of each Security Risk Assessment report.

## Alwinco in the Media

It's easy for a Security Advisor to speak one-on-one to an individual about security. Although, it's necessary to bear in mind that not every individual is a security expert or has the relevant background and experience.

Always In Control

However, it's a completely different ballgame when relaying this information through a dedicated Security Magazine where the entire world's Security professionals can read it.

**Alwinco's Articles Published in the Hi-Tech Security Solutions Magazine:** [Click Here](#)

## Thank you

Thank you for taking the time to read through our company profile. This is but a small piece of the puzzle that is Alwinco. For further information, feel free to [visit our website](#) or [send an e-mail](#).